Interbit Data Reports Record-Breaking First Quarter, Adds 19 New Hospital Customers

Sales of the NetSafe business continuance solution exceed expectations, highlighting the need among healthcare facilities to protect availability of critical patient data

Natick, MA – May 9, 2013 – Interbit Data, a leading provider of software and services connecting people with information for more efficient healthcare, announced today its first quarter results, which showed sales of its business continuance and report distribution solutions adding 19 new hospital customers for the first quarter ending March 31, 2013. This surge in sales highlights the ability of Interbit Data's solutions to address the increased significance of comprehensive electronic healthcare record (EHR) solutions.

Interbit Data's solutions integrate with and add value to a hospital's healthcare information system (HCIS). NetSafe ensures access to critical patient data during a downtime or system failure. NetDelivery enables secure patient report distribution to physicians' practice EMRs and others serving patients.

Interbit Data's new customers include healthcare facilities and networks that are located across the United States and the United Kingdom and have the McKesson, Siemens or MEDITECH HCIS installed. The list of facilities includes: Lutheran Health Network, a seven hospital system, headquartered in Fort Wayne, Indiana; Holy Cross Hospital in Chicago, Illinois; and Wooster Community Hospital in Wooster, Ohio, among others.

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"The first quarter's strong performance reflects the continued confidence customers have in our solutions," said Arthur Young, president of Interbit Data. "Interest in our NetSafe business continuance product is particularly strong and shows more adoption across vendor platforms, including McKesson and Siemens. We look forward to continuing to extend our cost-effective solutions to new customers who are looking to increase efficiency, improve clinical workflow, meet patient safety initiatives and improve the delivery of care."

About Interbit Data

Founded in 1997 and named three years in a row to the Inc. 5000 list of America's fastest-growing companies, Interbit Data helps healthcare organizations deliver better, more consistent patient care with secure, reliable and cost-effective software solutions that improve operational efficiency. The company's information distribution products deliver information securely over the Internet in multiple formats, such as fax, print, email, encrypted file or HL7 message format, and integrate it easily into physicians' practice EMRs. Interbit Data's business continuance products give healthcare providers continuous access to patient data in the event of a network or system outage. Interbit Data products are used by more than 750 customers worldwide. For more information about Interbit Data and its products, visit: interbitdata.com.

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